

Annex no. 2

Detailed factual, time and financial framework of foreign development cooperation project

Project title: SME Capacity Building and Private Sector Transformation in Ethiopia

Implementing and partner institution: Association of Small and Medium-Sized Enterprises and Crafts of the Czech Republic | Addis Ababa Chamber of Commerce and Sectoral Associations (AACCSA)

The development objective of the project: The development objective of this project can be seen as strengthening the capacity of small and medium enterprises (SMEs) and transforming the private sector in Ethiopia. In particular in the following areas:

- Increase the expertise of AACCSA experts and how to better help its members build an environment conducive to the development of micro, small and medium enterprises, start-ups, entrepreneurial activities, etc. and how to further strengthen the whole SME support system.
- Improve AACCSA's services to both domestic and foreign companies and how to attract the attention of new foreign traders and investors.
- To improve the sustainable development of SMEs, their competitiveness, their application in the globalised market.
- To support the capabilities and functioning of SMEs by government institutions on the one hand and on the other hand using services and advice from AACCSA.
- In the long term, to set up the right system of support for SMEs, how to make it easier for companies to do business, how to digitise it, how to effectively support selected innovative projects, studies, etc. technically and financially.

Objectives of the project: is to strengthen the capacity of AACCSA by transferring know-how, skills and recommendations to its staff in order to improve their services. and assist Ethiopian SMEs.

OUTCOMES OF THE PROJECT	ACTIVITIES WITHIN THE PROJECT	Expected financial requirements for individual activities	Invoicing date
<p>Output 1.1</p> <p>Complex preparation and implementation of an approximately one-week study trip for approximately 3 staff members of the Addis Ababa Chamber of Commerce and Sectoral Associations (AACCSA) to the Czech Republic. Within the framework of the study trip of AACCSA representatives to the Czech Republic, it is expected to provide consultations and meetings in order to obtain the necessary know-how from Czech experts, share experiences and examples of practice from Czech organizations in the field of SME support and business strategies.</p> <p>Timeframe for achieving the output: 5-7/2024</p>	<p>Activity 1.1.1</p> <p>Complex organizational and logistical support for a week-long (max. 7 nights) study trip to Prague, Czech Republic, for a delegation of about 3 Ethiopian representatives nominated by the AACCSA partner. The specific dates and exact content of the study tour will be determined on the basis of mutual communication and agreement by the Ethiopian side. The expected financial requirements for the implementation of the activities include in particular: personal costs of the implementer and the partner organization, visas to the Czech Republic for the participants of the trip, rental of meeting rooms, costs for the stay of the participants of the study trip in the following scope: air transport, accommodation in the Czech Republic, insurance, meals (per diem in accordance with Czech national legislation), local transport. At the same time, a laptop worth approx. 25,000 CZK incl. VAT and promotional materials as agreed in the value of approx. 8,000 CZK incl. VAT.</p>	<p>443,141.00 CZK (incl. VAT)</p>	<p>30/11/2024</p>

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<p>Output 1.2</p> <p>Complex preparation and organization of a week-long consultancy and training mission of the Czech delegation to train a group of SME representatives and AACCSA staff in Ethiopia. The purpose of the mission will be to train and advise a wider range of AACCSA staff on how to support innovative and start-up businesses, how to help SMEs digitise their marketing and self-presentation online, for example through social media, and how to promote e-commerce between businesses.</p> <p>Timeframe for achieving the output: 9-11/2024</p>	<p>Activity 1.2.1</p> <p>Complex organizational and logistical support for a week-long (max. 7 nights) consulting and training mission to Addis Ababa, Ethiopia, for a delegation of about 4 Czech specialists/lecturers nominated by the Czech side and agreed by the Ethiopian side so that the expert team fully meets the requirements and needs of the Ethiopian side. The specific date and exact content of this mission will be determined based on mutual communication and agreement with AACCSA. The costs for the implementation of the activity include in particular: personal costs of the implementer and the partner organization, rental of premises for training activities and meetings, costs for the stay of the study tour participants (i.e. flights, accommodation, meals, local transport, insurance, visas). This activity will include at the same time all subsequent, closing activities. In particular, the preparation of the Final Report by AACCSA and its verification by AMSP CR and the facilitation of B2B contacts between the two partners.</p>	<p>511,759.00 CZK (incl. VAT)</p>	<p>30/11/2024</p>
<p>THE TOTAL COST OF THE PROJECT:</p>			<p>954,900.00 CZK (incl. VAT)</p>

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Association of Small and Medium-sized Enterprises
and Crafts of the Czech Republic (AMSP CR)

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Addis Ababa Chamber of Commerce and Sectoral
Associations (AACCSA)