

Annex n. 2

Detailed factual, time and financial framework of foreign development cooperation project

Project title: "Promoting production and strengthening the capacity of entrepreneurs in northern Moldova to increase productivity, export and access to new markets"

Implementing organization and partner institution: Association of Small and Medium-Sized Enterprises and Crafts of the Czech Republic | North Regional Development Agency

The development objective of the project: Providing advisory assistance to the Moldovan side in the following areas:

- Increasing competitiveness of selected SMEs in Northern developing areas in Moldova, as well as help in entering new markets;
- Clearing and anchoring the nature and characteristics of market-successful products and services in the current times;
- Providing information about current possible innovative solutions for selected entrepreneurial segments;
- Strengthening the capacities of regional stakeholders and interested parties, including SMEs in the area of export and marketing;
- Deepening of bilateral and multilateral relationships between stakeholders and involved parties from Moldova and Czechia;
- Exchange of knowledge, know-how and best practices.

Objectives of the project: The main objective of the project is to support local producents in the Northern region of Moldova and increase their capacities, productivity, export and thus enable them to enter new markets.

OUTCOMES OF THE PROJECT		Expected financial requirements for individual activities	Invoicing date
analysis of the current state of export potential of Moldovan SMEs in the Northern region, including the	Activity 1.1.1 Complex organizational and logistic arrangement of approx. 3 days (2 nights) mission of 2 Czech experts to Moldova as part of the planned round table in Bălți. The specific date and content of the mission will be determined by mutual communication and reconciliation with the Moldovan side. The costs of carrying out the activity include in particular: labour costs of the implementing organization, venue rent, and the costs of Czech experts (reward, flight tickets, accommodation, meals, insurance).	144,282.24 CZK	30/11/2022
Outcome 2.1 The organization of practical workshops for selected Moldovan SMEs in Bălți A timeframe to achieve the output: 09/2022	Activity 2.1.1 Complex organizational and logistic arrangement of approx. 4 days (3 nights) mission of 4 Czech experts to Moldova as part of the planned practical workshops in Bălţi. The specific date and content of the mission will be determined by mutual communication and reconciliation with the Moldovan side. The costs of carrying out the activity include in particular: labour costs of the implementing organization, venue rents, and the costs of Czech experts (reward, flight tickets, accommodation, meals, insurance).	323,563.18 CZK	30/11/2022



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Outcome 3.1	Activity 3.1.1		
	Complex arrangement of advisory and guidance service packages for 3 winners of the competition for Moldovan SMEs, provided by a company specialised in advisory and guidance services for SMEs in the area of export.	253,373.04 CZK	30/11/2022
A timeframe to achieve the output: $09/-11/2022$			
Outcome 4.1	Activity 4.1.1		
The organization of participation of selected Moldovan SMEs at a chosen trade fair/ expo/exhibition	Complex arrangement of the participation of approx. 5 Moldovan SMEs at a selected trade fair/expo/exhibition.	216,714.54 CZK	30/11/2022
A timeframe to achieve the output: $11/2022$			
TOTAL PROJECT COSTS:			937,933.00 CZK

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