

Proposed Solution

Line #	Part Number	Description	Qty	Amount	After discount
Shipping					
1	4022 400 42751	DDP Eindhoven / Named place of destination; receiving dock in Europe Zone 1 (Upgrade T-15)	1		Kč4.331,00
Sundries					
2	9432 909 97571	C-Clip Insertion Tool (Kč16.787,50/piece)	4		Kč67.150,00
3	1020863	Cassette	1		Kč53.668,00
4	9432 909 97631	AutoGrid Tweezers	1		Kč20.550,00
5	1000068	AutoGrid Assembly Workstation	1		Kč63.990,00
List Price Total					Kč209.689,00

Pricing Summary (in CZK)	
List Price	Kč314.681,00
Total Discount (33.36%) Only one-time discount for IOCB. Can't be used for further price negotiations for future orders.	- Kč104.992,00
Sub-total including discount	Kč209.689,00
Taxes	
VAT / Estimated Duty	Not Included
Grand Total	Kč209.689,00

Key Term Summary	
Billing Terms	0% / 0% / 100%
Payment Terms	Net 30 days
Payment Method	
INCOTERMS 2020	DDP Flemingovo nám. 2, 166 10 Prague 6, Czech Republic
Indicative Delivery Period	
This proposal is valid until	September 23, 2021

The contracting entity for these goods is FEI Company and the PO should be issued to:

msd.sales.europe@thermofisher.com