

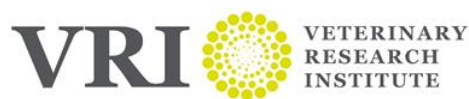
# — PARTNERING AGREEMENT —

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Topic: **LC-GD-6-1-2020: Testing and demonstrating systemic innovations in support of the Farm-to-Fork Strategy (IA)**

Date: 04<sup>th</sup> December 2020

Acceptance deadline: 20<sup>th</sup> December 2020



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## 1. BACKGROUND

The Veterinary Research Institute, hereinafter VRI, is the only centre of research specialized in veterinary medicine in the Czech Republic and one of the few in Europe, which can conduct the most demanding studies with the right balance between basic and applied research due to the professional level of its teams, methodological basis and instrumentation. Its investigations cover all types of farm animals, whilst the control of diseases of cattle, pig and poultry is its top priority. However, we also focus our efforts on other animal species. The importance of the Veterinary Research Institute and justification of its operation remain unchanged. This is not only because, amongst others, health disorders are the limiting factors to farm animal production and prosperity of farmers, but also because a great deal of attention all over the world has been focused on the control of zoonotic diseases and other diseases; promotion of principles for herd production and preventive medicine; development of a methodology for collection, processing and use of data on disease prevalence; antimicrobial resistance; food safety guarantees; and development of vaccines and other professional activities. As a consequence, the VRI plays an indispensable role in this broad range of research fields in the Czech Republic. Due to the fact that global demand for food is increasing steadily because of the growing number of human population and mounting food consumption in developing countries, the strategic importance of foodstuffs will be increasing in the future. Developed countries strive to reach food self-

sufficiency and promote the export of their surplus products, which together increases the growth and prosperity of their rural areas. These countries systematically support their own agricultural production and related important research fields. A similar approach is also promoted in the Czech Republic with the emphasis being put on farm animal health control and food quality. This helps justify the existence of VRI's operation. However, the Institute's core activity is delivering high quality research and dissemination of research results to both the academic community and practical users in the agricultural and food industry.

CONTACTICA is a technical company that promotes, coordinates and executes Horizon 2020 projects having been successful in calls such as Fast Track to Innovation (FTI), SME instrument phase 1 and phase 2 and Innovation Actions (IA). CONTACTICA's services cover all steps needed to be successful in Horizon 2020 calls, from concept validation to project implementation. Besides, CONTACTICA has recognized experience performing environmental assessments (LCA, LCC, LCSA, S-LCA) and is a specialist in communication and dissemination activities within European projects.

Both entities intend to collaborate to obtain Horizon 2020 funds that facilitate the arrival of the proposed innovation within the scope of the project to the market. The purpose of the project is to demonstrate the techno-economic feasibility of recovering LOW-COST and NATURAL BIOACTIVES EXTRACTS from white grape marc (waste biomass generated in wine industry) at pre-industrial scale to produce antimicrobial products for application in animal production, and their validation to meet market needs and consumers requirements. These natural antimicrobials will be used with FEED, HEALTH and REPRODUCTION purposes in cattle, swine, poultry, and farmed fish production. In this project, the recovery of the value of agro-food waste (white grape marc) will tackle objectives at research and industry perspectives for satisfying the increasing demand for natural and healthier animal products while offering a sustainable solution for the management of the major waste generated in wine making.

VRI as partner of the proposal and CONTACTICA as expert in the generation of successful Horizon 2020 proposals will submit a new proposal to the call [LC-GD-6-1-2020: Testing and demonstrating systemic innovations in support of the Farm-to-Fork Strategy \(IA\)](#) with deadline on 26<sup>th</sup> January 2021. Besides, CONTACTICA offers expertise within the project for LCA, LCC, eco-design, communication and dissemination activities, exploitation and market uptake activities and support to coordination.

## 2. OBJECTIVE OF THE AGREEMENT

To define the terms and conditions of VRI's involvement in the H2020 proposal.

CONTACTICA will provide capacities and expertise to succeed in the proposal and negotiation stages including VRI as partner of the project.

### 3. EXPECTED BENEFITS

CONTACTICA has the ability to get funding at European level to develop VRI's innovation. Moreover, CONTACTICA delivers services to European partners getting financial support on success.

VRI will have access to CONTACTICA's international partner network as well as access to European funds for strategic research lines related to the company's corporate goals.

### 4. CONTACTICA'S SERVICES

CONTACTICA's services are those related to the maximization of opportunities to access grants and competitive knowledge within Horizon 2020 at international level.

Costs associated to the elaboration of the proposal and the related negotiations are not covered by Horizon 2020 projects.

From October 2020 to October 2021 (expected date of the project's Kick Off Meeting) CONTACTICA will deliver the following services to the partners:

- Concept validation vs topic.
- Patent search, technology watch, preliminary feasibility assessment of the concept.
- Consortium building.
- Partnering activities related to the writing of the proposal:
- Coordination of the proposal's content.
  - Coordination of information inputs provided from partners.
  - Elaboration of the Excellence section of the proposal.
  - Elaboration of the Impact section of the proposal.
  - Elaboration of the Implementation section of the proposal.
  - IPR management.
  - Management of financial and economic data and elaboration of the Project Budget.
  - Global review and design of visual content. Including logo, typography, images, figures, etc.
- Delivering a high-quality proposal submitted to Horizon 2020 call with VRI as partner.
- Achieving inputs from outside the consortium i.e. support letters to the project aimed to reinforce the expected outcomes and impacts of the project.
- Administrative management of the proposal: procedures carried out through the Participant Portal.
- Proposal submission to Horizon 2020 call with VRI as partner.
- Online support through the negotiation stage for project partners, including VRI.

## 5. TERMS AND CONDITIONS

VRI will remunerate CONTACTICA's services under the following conditions:

MILESTONE	DESCRIPTION
PROPOSAL SUBMISSION	
Upfront fee	4,500 €

**Upfront fee invoice:** upon submission of the proposal: the 26<sup>th</sup> of January 2021.

\*Invoicing amounts do not include VAT

\*\*Payment will be delivered within 30 days from invoice date.

**Profit partners** will receive funding for 70% of their costs, with 25% overhead allowed and **non-profit partners** will receive funding for 100% of their costs, with 25% overhead allowed.

## 6. SIGNATURE OF PARTIES

The following parties accept the contents of this agreement, formalized by the signature of the following legal representatives:

<input type="text"/>	Representative's Name:
Director	Representative's Title:
duly authorised to sign for and on behalf of CONTACTICA S.L.	duly authorised to sign for and on behalf of VRI

Sign and stamp a copy of this agreement and send it by email to [c.alfonsin@contactica.es](mailto:c.alfonsin@contactica.es) or by post to the following address:

Att. Carolina Alfonsín  
C/ Embajadores, 187. 4th Floor  
28045 Madrid, Spain